

Business Development Manager
Neosurance

Neosurance is the first AI virtual insurance agent able to offer instant contextual insurance through push notifications on the smartphone when and where it matters most. Being a very innovative Italian InsurTech startup with a global mandate we partner with the largest insurers in the world to bring contextual insurance directly to the client using our advanced technology. In the forthcoming weeks we will be incorporated in the US, following a successful acceleration from Plug and Play in Silicon Valley. The core of our client base is represented by the users of third party apps, which are a very powerful natural aggregator of passions and needs to which Neosurance can effectively convey instant insurance solutions.

To reinforce our commercial activities in the US through B2B propositions to the communities, we are looking for a young candidate with extensive knowledge and direct experience of the dynamics, social and commercial drivers of the mobile business and the ability to actively engage with the communities' owners to offer Neosurance services in a B2B2C mode. The job will be based in the San Francisco and Silicon Valley area, requiring a very dynamic profile and a high degree of mobility across the US. Virtual teamwork capabilities and remote interaction with the European team for product and tech development will be essential.

For more information and to apply please contact directly Neosurance CEO Pietro Menghi at pietro.menghi@neosurance.eu